

Phone Script – Member with a Chapter nearby

Original concept by Anita Alkire – Region “F” Director
Edited by Tony & Jean Ondof – International Assistant Directors Membership
Enhancement – Recruiting and Retention

Good day/evening ___Member's name___, I'm ___your name and position within
GWRRA ___District, and the reason for my call is to welcome you to GWRRA
and let you know that our District wants to hear from you. Do you have a couple
minutes to talk?

**(If it is not convenient to talk at this time, ask when would be a good time to
call and make an appointment for the second call.**

**If the Member does not wish to receive any telephone communications,
politely ask why, thank them for their information and end the call.)**

Thanks.

We notice that you have been a member for ___ years/months/ are brand new,
and we want you to know where the closest chapter is to you and the Chapter
Directors contact information.

Do you have something to write on?

Let me give you that contact information: provide information.

Their meeting is ___date, time and location___ and if it is ok with you I will give
your information to the Chapter Director so he/she can get in touch with you,
would that be ok?

I have just a few questions for you before I hang up, do you have few more
minutes?

Listen carefully they will give you many clues here.

When you joined GWRRA, what were your expectations with your membership?

May I include you in the District newsletter email?

May I keep in contact with you from time to time?

If we were coming to your area to meet with other GoldWings would you attend
that meeting?

Thanks so much for your time, by the way do you have any other questions for
me before we hang up?